

TIM SCANTLEBURY

PROFESSIONAL SUMMARY

Enthusiastic business developer, eager to contribute to teams success through hard work, attention to detail, and excellent organizational skills. Motivated to learn, grow and excel.

For the last 4 years I have assisted in running a digital marketing and web development company. My roles included website development and design, marketing, sales, training development/creation, customer service, webinar hosting, and podcast hosting.

I devote a lot of time to self education, idea development and organisation.

I believe that I would be an asset to your organisation and would love to have a chat.

WORK HISTORY

Co-Founder Marketing Global Stores Aus and NZ, 02/2017 - Current
Www.marketingglobalstores.com., Gold Coast, QLD

- Web development
- Lead Generation
- Sale Representative
- Customer Service
- Daily customer service webinar host. 5 -10 clients at a time.
- Podcast creation/hosting
- Reviewed and edited all training materials for accuracy and company policy compliance.
- Alternated training methods to diversify instruction, strengthen learning opportunities and enhance program success.
- Showcased product features to customers and discussed technical details to overcome objections and lock in sales.
- Developed and delivered engaging sales presentations to convey product benefits.
- Met with existing customers and prospects to discuss business needs and recommend optimal solutions.
- Coordinated resolutions for customer inquiries while consistently achieving performance targets.

 Bonogin, QLD 4213

 0401 366 347

 tomscantlebury@gmail.com

WEBSITE, PORTFOLIO, PROFILES

- www.marketingglobalstores.com
- www.shitmorethanyoueat.com
- <https://www.gspacotech.com/>

SKILLS

- End to end sales
- Lead generation
- Product Development Coordination
- Business Development and Planning
- Product creation
- Customer Service
- Web Design
- Creative design
- Self Managed

- Created documentation outlining research findings for use by project managers, customers, and other marketing staff to make accurate decisions about future plans.
- Planned marketing initiatives
- Analyzed and reported social media and online marketing campaign results.
- Forecasted marketing trends based on previous data to adjust campaigns and maximize sales.

Book Author, 01/2021 - Current

S#it More Than You Eat, Bonogin, QLD

- Prepared, produced, and wrote comedy paperback, eBook, and Audio Book
- Published on over 20 Platforms
- Aligned with the Starlight Children's Foundation to donate all proceeds to their foundation.
- Created all content for Instagram Pages <https://www.instagram.com/shitmorethanyoueat/>

Event Organiser/Creator, 09/2017 - 09/2017

The Starlight Children's Foundation, Burleigh Heads, QLD

- Employed site manager tools to publish content and maintain professional looking web pages.
- Created and Organised entire event.
- Organised game, referees, referees over 15 sponsors, all player insurances.
- Raised some much needed funds for the Starlight Children's foundation.

Founder , 12/2015 - 12/2017

Rugby Supplements, Gold Coast, QLD

- Founded the Company
- Researched and created a formula for sale
- Engaged in local manufacturing
- Designed website
- Ran Social Media Marketing paid and organic
- Build Instagram Platforms of over 50,000 followers
- Successfully sold company

Surveyor/Surveyor Assistant, 01/2013 - 05/2017

Bennett And Bennett Group, Gold Coast, QLD

- Compiled measurement and marker data from plats and drawings using public records to determine geographical boundaries of land parcels and utility locations.
- Located monuments and natural geographical features to report on legal boundaries of over [Number] commercial lots using metes-and-bounds method.
- Evaluated crew workloads and available resources to prepare schedules and equipment allocations.
- Measured and marked property lines and key topographic features.
- Created visual presentations of topographical characteristics using QGIS and ArcGIS.
- Reported on lakes, ponds, rivers and streams to identify navigable channels and recommend construction of piers, bridges and other structures.
- Prepared GIS maps and written reports clearly depicting boundaries, landmarks and notable geographical features and loaded data into [Software] for design use.
- Assessed individual survey project needs and planned workflows.
- Read and used topographical data to complete analysis of land plots and roadways.
- Gathered, organized, and modeled data for reports and presentations.
- Performed field calculations to complete assessments.

EDUCATION

Studied A Bachelor of Business, , Business,
Griffith University - Gold Coast, QLD

HOBBIES

I am also a husband, a father of two young boys ages 12 months and 2 years. My hobbies include over 20 years of rugby, business startups, web development, property investing, Brazilian Jujitsu, I recently completed the Gold Coast Marathon and power lifting.